

Valentine Onyenobi, CMgr MCM

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CAREER SUMMARY

Business & Data Analyst and Chartered Manager who combines hands-on data analysis with experience building and running businesses. Proficient in SQL, Python, Power BI, Excel, and machine learning, with expertise in data cleaning, ETL, dashboard development, and predictive analytics. Skilled at translating complex data and business challenges into actionable insights that support strategic decision-making, operational efficiency, and business performance. Brings a strong background in business strategy, consulting, project management, and fintech, leading cross-functional initiatives and delivering data-driven solutions across the UK, UAE, and Nigeria. Adept at communicating insights to stakeholders to solve business challenges and support organisational growth.

TECHNICAL SKILLS

SQL | Python | Power BI | Tableau | Machine Learning (XGBoost, Random Forest, Decision Trees) | ETL & Data Transformation | HubSpot CRM | Data Modeling | Dashboard Development | Excel (Advanced) | Git/GitHub | DAX | R | Database Security

CORE COMPETENCIES

Data Visualization | Predictive Analytics | Stakeholder Management | Business Strategy | Process Improvement | Problem Solving

PROFESSIONAL EXPERIENCE

Founder | Kajco Finance Ltd London, UK

Mar 2025 - Present

- Founded Kajco Finance Ltd and built inclusive digital lending and credit infrastructure for emerging markets.
- Built the Kajco Retailer Credit System, integrating behavioural scoring and merchant onboarding to strengthen credit assessment.
- Secured approval under the FCCPC Digital Lending Regulations and led the cross-functional execution behind the Kajco.io platform, now built and ready for deployment.

Data Analyst Trainee | IT Skills, London

May 2025 - Aug 2026

- Led the automation of data preparation workflows, reducing reliance on manual processes while improving overall efficiency and ensuring higher accuracy in business insights and reporting outputs.
- Developed and enhanced interactive Power BI dashboards, enabling stakeholders to access real-time data visualisations and make more informed and timely business decisions.
- Performed in-depth business model analysis to support strategic planning, identifying key trends, opportunities, and areas for business growth and expansion.
- Integrated customer feedback data with both digital and in-store datasets, creating a more comprehensive view of customer behaviour and improving the effectiveness of analytical insights.
- Cleaned, structured, and transformed large volumes of data using SQL, ensuring consistency, reliability, and high-quality datasets for analysis and reporting purposes.

Founder (Strategic Oversight) | Freetown Consultancy & Services Ltd Lagos, Nigeria

Jul 2026 - Present

- Client delivery is now led by the Freetown team, with my strategic direction and senior oversight.

Managing Consultant | Freetown Consultancy & Services Ltd Lagos, Nigeria

Aug 2024 - Jun 2026

- Led operational improvement initiatives for SMEs, enhancing workforce performance, retention, and attendance through targeted engagement strategies across cross-functional remote teams.
- Developed and implemented business strategies and process improvements to increase operational efficiency, translating business objectives into structured operational frameworks for entrepreneurs, SMEs, and growth-stage startups.
- Implemented and managed HubSpot CRM to track client engagement, SME performance data, and business development pipelines, supporting data-driven operational decisions.

- Designed onboarding and training programmes to strengthen workforce productivity and policy compliance.

Business Strategy Manager | Freetown Consultancy & Services Ltd Lagos, Nigeria

Jan 2019 - Aug 2024

- Managed business operations and remote teams to improve productivity and service delivery.
- Built structured data models to consolidate SME client and operational data, enabling performance tracking and strategic reporting across the client portfolio.
- Implemented process improvements and performance reporting to strengthen operational visibility and support informed decision-making.
- Drove business development and operational improvement, securing new property management contracts and expanding the SME client base.

Project Manager | Rebou Albadya Project Management Services Dubai, UAE

Mar 2022 - Jul 2023

- Managed project schedules, resources, and stakeholder communications to ensure timely delivery.
- Introduced operational reporting to improve project tracking and compliance.
- Improved workforce coordination through proactive planning and communication.

Office Manager | Hamzat Ismail Buildings Maintenance LLC Ajman, UAE

Mar 2020 - Mar 2022

- Implemented digital workflows that increased office productivity by approximately 25%.
- Managed vendor contracts and procurement, reducing operating costs by approximately 15%.

Administrator (NYSC) | Umuahia South LGA Secondary Schools Nigeria

Mar 2019 - Mar 2020

Account Manager (Intern) | First Pension Custodian Nigeria Ltd Lagos, Nigeria

Feb 2014 - Sep 2014

Projects

Machine Learning Projects

1. Stock Price Prediction

Built a stock price prediction model using XGBoost, achieving strong accuracy with low error metrics, supporting financial analysis and decision-making.

2. Cancer Classification (Malignant vs Benign)

Implemented a Decision Tree Classifier and enhanced model performance using XGBoost, significantly improving prediction accuracy.

Power BI Projects

Supply Chain Dashboard

- Developed advanced dashboards incorporating Gantt charts, heat maps, and stacked bar charts to enhance supply chain visibility.

Tableau Projects

House data dashboard

- Developed an interactive House Data Dashboard in Tableau to analyse property prices, locations, and market trends.

EDUCATION

MBA in Global Business | Coventry University London

May 2023 - Sep 2024

BSc Microbiology | Imo State University

Sep 2014 - Aug 2018

National Diploma (ND) Computer Science | The Polytechnic Ibadan

Aug 2011 - Sep 2013

CERTIFICATION

- Chartered Manager (CMgr) - Chartered Management Institute
- Certified ScrumMaster® (CSM) - Scrum Alliance
- CMI Certificate in Strategic Management and Leadership - Chartered Management Institute
- Data Analysis Certificate - Future Connect Training

REFERENCES AVAILABLE UPON REQUEST